



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
215 West Garden Street
Pensacola, FL 32502

BID AWARD NOTICE

DATE:
November 19, 2010

BID TITLE & REFERENCE:
Custodial Supplies, Bid #110902

DESCRIPTION OF PURCHASE:

An annual pricing agreement to provide custodial items (46 items bid, 45 items awarded) such as general cleaning supplies, brooms, mops, garbage cans, etc. to be stocked and distributed by the Central Warehouse to schools and departments throughout the District. Items will be purchased on an "as needed" basis to replenish the Central Warehouse inventory during the term of this agreement. Bid award(s) to the lowest bidder(s) meeting specifications. Item #6 was not awarded due to no bid responses.

Effective Dates: December 20, 2010 through December 19, 2011.

REQUESTED BY:

Custodial Department / Central Warehouse

SUPPLIER NAME:	ITEMS AWARDED:	EST. ANNUAL EXPENDITURE:
Bobbie Graves Supply Co., Pensacola, FL	3	\$ 5,304.78
Calico Industries, Annapolis Junction, MD	11	43,413.53
DynaPak Corp., Lawrenceburg, MD	1	8,487.60
Genesis II, Inc., Rock Hill, SC	6	2,348.07
Interboro Packaging Corp., Montgomery, NY	1	9,564.16
PR Chemical & Paper Supply, Pensacola, FL	4	12,323.59
Pyramid School Products, Tampa, FL	10	3,801.24
Supreme Paper Supplies, Pensacola, FL	9	67,824.84

AMOUNT OF PURCHASE:

\$153,067.81 Est. / Yr.

FUNDING SOURCE:

General Fund (1110)

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 17 "No Bid" Responses: 1

DATE AND TIME POSTED:

November 19, 2010, 3:00 pm Central Time

BID TABULATION

ESCAMBIA COUNTY SCHOOL DISTRICT

Purchasing Department
215 West Garden Street
Pensacola, FL 32502

Date: November 8, 2010

Bid Number: 110902

Bid Title: Custodial Supplies

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Bid Item # Bidder Name	Recommended Award					
	1	2	3	4	5	DELETE 6
AFP INDUSTRIES*	.61 (16)	NB	9.34 (4)	4.08 (1,4)	3.95 (5)	NB
ALL AMERICAN POLY	NB	NB	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	1.08	NB	NB	5.60 (1)	NB	NB
CALICO INDUSTRIES	.69 (1)	NB	9.15	NB	4.28	NB
CENTRAL POLY CORP.	NB	NB	NB	NB	NB	NB
COHESIVE ENTERPRISE	3.00 (1)	NB	6.40 (1)	5.75 (1)	7.35 (1)	NB
DYNAPAK CORP	NB	NB	NB	NB	NB	NB
GENESIS II****	.71 (1)	1.03 (53)	10.71 (4)	4.38 (1,43)	4.96 (1,33)	NB
INTERBORO PACKAGING**	NB	NB	NB	NB	NB	NB
PASCO BROKERAGE***	.62	NB	10.31	7.22	4.36	NB
PR CHEMICAL & PAPER	.75 (1)	1.79	13.00 (1)	5.43 (1)	5.52 (1)	NB
PYRAMID SCHOOL PRODUCTS	.65 (40)	NB	9.14 (4)	7.98 (20)	4.14 (35)	NB
SAM TELL & SON, INC.	.80	NB	8.34 (1)	8.65	6.29 (1)	NB
SCHOOL HEALTH CORP.	1.94 (1)	NB	NB	NB	NB	NB
STEVENS GROUP	NB	NB	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	.62	NB	8.90 (1)	7.91	4.75 (1)	NB
UNIPAK CORPORATION	NB	NB	NB	NB	NB	NB

Bid Item # Bidder Name	7	8	9	10	11	12
AFP INDUSTRIES*	NB	2.21 (1,11)	2.35 (4)	6.11 (5)	3.54 (4)	3.86 (1,4)
ALL AMERICAN POLY	NB	NB	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	5.20 (1)	NB	13.50	6.70	NB
CALICO INDUSTRIES	NB	NB	2.64	6.00	3.46	5.70 (1,4)
CENTRAL POLY CORP.	NB	NB	NB	NB	NB	NB
COHESIVE ENTERPRISE	NB	5.58 (1)	4.49 (1)	17.73	7.15	NB
DYNAPAK CORP	NB	NB	NB	NB	NB	NB
GENESIS II****	NB	2.06 (1,42)	3.38 (4)	6.75 (5)	2.98 (1,4)	4.58
INTERBORO PACKAGING**	NB	NB	NB	NB	NB	NB
PASCO BROKERAGE***	NB	NB	2.36	6.30	3.63	5.34 (1)
PR CHEMICAL & PAPER	40.00 (1,28)	2.85 (1)	3.24 (1)	9.81 / 7.25 (1)	5.00 (1)	5.66
PYRAMID SCHOOL PRODUCTS	NB	2.35 (1,44)	2.26 (4)	6.01 (5)	3.46 (4)	3.99 (1,4)
SAM TELL & SON, INC.	NB	NB	2.96	6.95	4.43	5.13 (1)
SCHOOL HEALTH CORP.	NB	NB	NB	NB	NB	NB
STEVENS GROUP	NB	NB	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	2.49	2.36	2.49	6.35	3.65	NB
UNIPAK CORPORATION	NB	NB	NB	NB	NB	NB

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Bidder Name	13	14	15	16	17	18
AFP INDUSTRIES*	8.94 (1,4)	4.91 (1,4)	5.28 (1,4)	5.16 (4)	5.26 (4)	6.41 (4)
ALL AMERICAN POLY	NB	NB	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	NB	NB	NB	NB	NB
CALICO INDUSTRIES	12.44 (1,4)	6.84 (1,4)	NB	5.71	5.66	6.88
CENTRAL POLY CORP.	NB	NB	NB	NB	NB	NB
COHESIVE ENTERPRISE	NB	NB	NB	14.15 (1)	14.30 (1)	16.50 (1)
DYNAPAK CORP	NB	NB	NB	NB	NB	NB
GENESIS II****	9.26	5.19	6.39	7.87 (1,4)	8.27 (1,4)	9.66 (1,4)
INTERBORO PACKAGING**	NB	NB	NB	NB	NB	NB
PASCO BROKERAGE***	11.66 (1)	6.44 (1)	5.84 (1)	5.71	5.81	7.09
PR CHEMICAL & PAPER	12.50	7.46	9.50	7.47 (1)	7.70 (1)	9.39 (1)
PYRAMID SCHOOL PRODUCTS	7.99 (1,4)	5.19 (1,4)	5.98 (1,4)	5.70 (4)	5.65 (4)	6.87 (4)
SAM TELL & SON, INC.	11.65 (1)	6.18 (1)	8.55 (1)	8.38 (1)	8.55 (1)	10.49 (1)
SCHOOL HEALTH CORP.	NB	NB	NB	NB	NB	NB
STEVENS GROUP	NB	NB	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	NB	NB	NB	NB	NB	NB
UNIPAK CORPORATION	NB	NB	NB	NB	NB	NB

Bidder Name	19	20	21	22	23	24
AFP INDUSTRIES*	3.77 (5)	.41 (1,44)	3.40 (1,50)	1.75 (1,7)	2.27 (1,7)	2.42 (7)
ALL AMERICAN POLY	NB	NB	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	3.75 (1)	.78	8.20	2.40	3.06	3.25
CALICO INDUSTRIES	4.13	.43	NB	1.71 (7)	2.20 (7)	2.38 (7)
CENTRAL POLY CORP.	NB	NB	NB	NB	NB	NB
COHESIVE ENTERPRISE	4.30 (1)	NB	NB	3.74	3.74	3.90
DYNAPAK CORP	NB	NB	NB	NB	NB	NB
GENESIS II****	4.48 (1,4)	.49 (40)	NB	1.79 (7)	2.34 (7)	2.36 (7)
INTERBORO PACKAGING**	NB	NB	NB	NB	NB	NB
PASCO BROKERAGE***	4.48	.41 (1)	NB	1.80 (1)	2.33 (1)	2.48
PR CHEMICAL & PAPER	5.40 (1)	.55	4.35 (1)	1.83	2.37	2.42 (1)
PYRAMID SCHOOL PRODUCTS	4.12 (4)	.39 (40)	8.25 (53)	1.69 (41)	2.19 (41)	2.32 (62)
SAM TELL & SON, INC.	5.39 (1)	.57 (1)	NB	2.09 (1)	2.71 (1)	2.89 (1)
SCHOOL HEALTH CORP.	NB	NB	12.09 (1)	NB	NB	NB
STEVENS GROUP	5.40 (1)	.65 (1)	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	5.22 (1)	.42 (40)	NB	1.78 (1)	2.10 (1)	2.59
UNIPAK CORPORATION	NB	NB	NB	NB	NB	NB

Bid Item #	25	26	27	28	29	30
Bidder Name						
AFP INDUSTRIES*	1.17 (1,7)	1.17 (1,7)	1.17 (1,7)	14.53 (5)	14.25 (8)	17.10 (5)
ALL AMERICAN POLY	NB	NB	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	1.60 (1)	1.60	1.60	NB	NB	31.98
CALICO INDUSTRIES	1.14 (7)	1.14 (7)	1.14 (7)	14.55	15.05 (1)	17.30
CENTRAL POLY CORP.	NB	NB	NB	NB	NB	NB
COHESIVE ENTERPRISE	2.15 (1)	2.15	2.15	27.15 (1)	NB	33.65
DYNAPAK CORP	NB	NB	NB	NB	NB	NB
GENESIS II****	1.26 (7)	1.26 (7)	1.26 (7)	17.48 (4)	18.18 (60)	20.58 (4)
INTERBORO PACKAGING**	NB	NB	NB	NB	NB	NB
PASCO BROKERAGE***	1.20 (1)	1.20 (1)	1.20 (1)	14.98	14.70 (1)	17.64
PR CHEMICAL & PAPER	1.25 (1)	1.25 (1)	1.25 (1)	18.00 (1)	22.50 (1)	23.83 (1)
PYRAMID SCHOOL PRODUCTS	1.15 (1,41)	1.15 (1,41)	1.15 (1,41)	15.49 (36)	15.04 (32)	19.98 (32)
SAM TELL & SON, INC.	NB	NB	NB	19.36	19.80 (1)	23.05
SCHOOL HEALTH CORP.	NB	NB	NB	NB	NB	NB
STEVENS GROUP	NB	NB	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	1.38 (1)	1.32 (1)	1.32	14.44	14.49	17.47
UNIPAK CORPORATION	NB	NB	NB	NB	NB	NB

Bid Item #	31	32	33	34	35	36
Bidder Name						
AFP INDUSTRIES*	2.82 (32)	NB	NB	NB	1.98 (2)	NB
ALL AMERICAN POLY	NB	19.28 (1)	23.01 (1)	24.74 (1)	NB	NB
BOBBIE GRAVIES SUPPLY	NB	19.50	24.20	22.50 (1)	NB	NB
CALICO INDUSTRIES	2.52	11.31	14.94	15.84	NB	NB
CENTRAL POLY CORP.	NB	10.20 (1)/ 14.20(1)/ 18.60 (1)	15.90(1)/ 15.90(1)/ 15.90 (1)	14.80(1)/ 17.80(1)/ 24.10 (1)	NB	NB
COHESIVE ENTERPRISE	5.65 (1)	NB	NB	NB	3.19 (1)	29.36 (1,59)
DYNAPAK CORP	NB	13.20 (1)	15.75 (1)	19.36 (1)	NB	NB
GENESIS II****	3.98 (4)	NB	NB	NB	1.72 (4)	1.76 (25)
INTERBORO PACKAGING**	NB	15.48/ 14.24(1)/ 10.24 (1)/ 8.72 (1)	17.32(1)/ 13.34(1)/ 10.24(1)/ 8.48 (1)	23.98(1)/ 18.84(1)/ 13.82(1)/ 12.24(1)	NB	NB
PASCO BROKERAGE***	2.89	NB	NB	NB	NB	NB
PR CHEMICAL & PAPER	3.85 (1)	16.16 (1,23)	19.37 (1,23)	22.04 (1,23)	2.60	1.90
PYRAMID SCHOOL PRODUCTS	2.83 (4)	NB	NB	NB	1.79 (20)	1.62 (63)
SAM TELL & SON, INC.	3.38	NB	NB	NB	NB	NB
SCHOOL HEALTH CORP.	NB	NB	NB	NB	4.69 (1)	1.75
STEVENS GROUP	NB	NB	NB	NB	NB	NB
SUPREME PAPER SUPPLIER	2.95	NB	NB	NB	2.06 (1)	1.75
UNIPAK CORPORATION	NB	14.60 (1)	17.90 (1)	20.80 (1)	NB	NB

Bid Item #	37	38	39	40	41	42
Bidder Name						
AFP INDUSTRIES*	NB	NB	NB	NB	NB	NB
ALL AMERICAN POLY	NB	NB	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	NB	.64	NB	NB	17.16	.55
CALICO INDUSTRIES	NB	NB	25.81 (1)	NB	NB	NB
CENTRAL POLY CORP.	14.33 (1)	.68 (1)	NB	16.90 (1)	12.99 (1)	NB
COHESIVE ENTERPRISE	17.30 (1)	.76	11.50 (1)	NB	18.23	NB
DYNAPAK CORP	NB	NB	NB	NB	NB	NB
GENESIS II****	NB	.66 (61)	21.39 (1)	17.29 (18)	15.44	NB
INTERBORO PACKAGING**	NB	NB	NB	NB	NB	NB
PASCO BROKERAGE***	NB	NB	NB	NB	NB	NB
PR CHEMICAL & PAPER	13.40 (1)	.54	11.50	15.50 (1)	12.93	.40
PYRAMID SCHOOL PRODUCTS	NB	NB	NB	16.80 (64)	11.34 (17)	.62 (11)
SAM TELL & SON, INC.	NB	NB	NB	NB	NB	NB
SCHOOL HEALTH CORP.	30.77 (1)	NB	NB	20.70 (1)	NB	NB
STEVENS GROUP	NB	.85 (31)	NB	NB	NB	.80 (13)
SUPREME PAPER SUPPLIER	13.42	.547 (1)	NB	12.75	12.50	NB
UNIPAK CORPORATION	NB	NB	NB	NB	NB	NB

Bid Item #	43	44	45	46
Bidder Name				
AFP INDUSTRIES*	NB	NB	NB	NB
ALL AMERICAN POLY	NB	NB	NB	NB
BOBBIE GRAVIES SUPPLY	5.30	8.90	12.50	88.00 (1)
CALICO INDUSTRIES	NB	NB	NB	NB
CENTRAL POLY CORP.	NB	NB	NB	NB
COHESIVE ENTERPRISE	NB	NB	NB	69.70 (1)
DYNAPAK CORP	NB	NB	NB	NB
GENESIS II****	NB	9.39	NB	NB
INTERBORO PACKAGING**	NB	NB	NB	NB
PASCO BROKERAGE***	NB	NB	NB	NB
PR CHEMICAL & PAPER	4.53	7.10	12.22 (1,51)	48.99 (1)
PYRAMID SCHOOL PRODUCTS	5.98 (50)	7.89 (24)	17.98 (33)	NB
SAM TELL & SON, INC.	NB	NB	NB	NB
SCHOOL HEALTH CORP.	NB	NB	NB	NB
STEVENS GROUP	NB	7.585 (16)	NB	NB
SUPREME PAPER SUPPLIER	NB	NB	NB	47.80
UNIPAK CORPORATION	NB	NB	NB	NB

NOTES:

ITEM #6 DELETED DUE TO LACK OF BID RESPONSES /GENESIS II**:** ITEMS 22-27 COMBINED MINIMUM ORDER 300 EAC
AFP*: CONTINENTAL/WILEN/GLIT MICRONTRON - \$2200.00 OF COMBINED PRODUCTS; ABCO-\$1100.00 MINIMUM
INTERBORO PACKAGING - MIN.ORDER AMT. \$200.00 // PASCO*** MINIMUM ORDERS:** CONTINENTAL- \$2150.00 IN CASE
PACK / WILEN/GLIT/ABCO -MIN.ORDER AMT.- \$1150.00/ CARLISLE- MIN. ORDER AMT.- \$3150.00

- 1) ALTERNATE
- 2) MIN ORDER QTY- 240 EACH
- 3) MINIMUM ORDER - 150 EACH
- 4) ORDER OF MULTIPLE OF 12
- 5) ORDER OF MULTIPLE OF 6
- 6) ORDER OF MULTIPLE OF 24
- 7) ORDER OF MULTIPLE OF 5 EACH
- 8) ORDER OF MULTIPLE OF 3
- 9) MINIMUM FOR CONTINENTAL ORDER -\$2100.00 OF COMBINED PRODUCTS
- 10) MINIMUM ORDER - 40 PAILS
- 11) MINIMUM ORDER - 600 EACH
- 12) MINIMUM ORDER - 500/CASE
- 13) MINIMUM ORDER - 900 EACH
- 14) MINIMUM ORDER - 125 EACH
- 15) ALL ABCO ITEMS COMBINED MIN. ORDER - \$1100.00
- 16) MINIMUM ORDER - 200 EACH
- 17) MINIMUM ORDER - 10 CASES
- 18) MINIMUM ORDER - 80 CASES
- 19) MINIMUM ORDER - 24 EACH
- 20) MINIMUM ORDER - 96 EACH
- 21) MINIMUM ORDER 50/ EACH CAN BE COMBINE TO REACH MINIMUM
- 22) MINIMUM ORDER OF 300 CSES, SIZES CAN BE COMBINE TO REACH MINIMUM
- 23) MINIMUM ORDER -100 CASES
- 24) MINIMUM ORDER - 50 CASES/PKGS
- 25) MINIMUM ORDER- 50 EACH
- 26) MINIMUM ORDER - 40 EACH
- 27) MINIMUM ORDER -200 CASES
- 28) PRICE PER 5 GAL/PL
- 29) MINIMUM ORDER FOR GLIT- \$550.00 OF COMBINED PRODUCT
- 30) MINIMUM ORDER 96 EA/6 PER BUNDLE
- 31) MINIMUM ORDER - 2000 ROLLS
- 32) MINIMUM ORDER - 36 EACH
- 33) MINIMUM ORDER - 60 EACH
- 34) MINIMUM ORDER - 84 EACH
- 35) MINIMUM ORDER - 72 EACH
- 36) MINIMUM ORDER - 18 EACH
- 37) CARLISLE MINIMUM ORDER - \$1100.00
- 38) MINIMUM ORDER - 192 EACH
- 39) MINIMUM ORDER - 720 EACH
- 40) MINIMUM ORDER 100 EACH/CTN, FULL CARTON ONLY
- 41) 5 EACH PER CTN/ MINIMUM ORDER 250 EACH/COMBINE ALL SIZES
- 42) MINIMUM ORDER - 216 EACH
- 43) MINIMUM ORDER - 420 EACH
- 44) MINIMUM ORDER -144 EACH
- 45) MINIMUM ORDER - 288 EACH
- 46) MINIMUM ORDER - 120 EACH
- 47) MINIMUM ORDER - 300 EACH
- 48) MINIMUM ORDER - 66 EACH
- 49) MINIMUM ORDER - 500 EACH
- 50) MINIMUM ORDER - 100 PKGS/GALS
- 51) MINIMUM ORDER - 30 EACH
- 52) MUST BE SHIPPED IN FULL CASE/ QTY OF 30/84
- 53) MINIMUM ORDER - 48 EACH
- 54) MINIMUM ORDER QTY- 64 CASES
- 55) FOUR PER CASE
- 56) 5 GAL PAIL ONLY
- 57) 2-3 WEEK LEAD TIME SPECIAL ORDER / NON-RETURNABLE
- 58) 3-4 WEEK LEAD TIME SPECIAL ORDER
- 59) PRICE PER 6/12 OZ. CANS
- 60) MINIMUM ORDER - 54 EACH
- 61) MINIMUM ORDER - 2100 ROLLS
- 62) MINIMUM ORDER - 155 EACH
- 63) MINIMUM ORDER - 250 EACH
- 64) MINIMUM ORDER - 90 CASES

Date: November 8, 2010
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Bid Tabulation, Recommendation and Protest:

Bid tabulations with award recommendations are posted for 72 Hours in the Purchasing Office and are also posted to the School District's Purchasing Website address at "<http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>". Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board Rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing Web Site address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

J.T. Dombroskie
Director